

JASON HICKS

· 310.882.5777 · jhicks@lmail.org · US & Canadian Citizen·

GLOBAL INFORMATION SECURITY EXECUTIVE

CISO experience in multiple verticals: finance, retail, media, managed security, manufacturing, IoT and logistics.

Highly accomplished global executive with proven success building, enhancing, and managing best-in-class global security organizations and programs. With CISO experience at multiple publicly traded entities.

CORE COMPETENCIES

- Logical & Physical Security Design Strategies
- Risk Management & Vulnerability Management
- Compliance (SOC, FedRamp, ISO, GDPR, PCI, HIPAA)
- Investigations / Forensics / eDiscovery
- Disaster Recovery & Business Continuity
- Business Development, Sales & Consulting
- International Privacy & Regulatory Compliance
- Incident Response Management & Risk Mitigation
- Mentoring, Strategic Management & Leadership
- Client, Vendor, Regulator & Partner Relations
- Budget Management, P&L Management, Forecasting & KPI's
- Product Development Security, Cloud Migration & Cloud Security

RECENT PROFESSIONAL EXPERIENCE

Coalfire Systems, Inc. – Remote, AZ

July 2021-Present

Field Chief Information Security Officer

Challenges: Engagement with the public, clients, C-level executives, board members and senior government leaders to influence their understanding of how to best respond and mitigate information security threats, and manage the risk presented by the aforementioned threats. Support the sales team to identify & close large complex engagements via executive influencing.

Responsibility: This is an executive level strategic position, responsible for the development of security thought leadership, strategy, threat, vulnerability & mitigation insights, and world class practices for the information security community and business executives. Develop relationships with client C-level executives, and expand the range of services sold.

- **Successfully represented the company in media interviews, podcasts, webinars, conference speaking and analyst interactions.**
- **Created articles that we're published in a variety of media outlets.**
- **Provided executive sponsorship and C-level relationship building for key accounts, including presenting to client board's.**
- **Provided virtual CISO & CIO services and CISO coaching services to clients.**
- **Responsible for the sales and product strategy for our offensive security services business, currently an 8-figure operation.**
- **Successfully integrated multiple teams and products acquired via M&A into our offensive security product roadmap and product development organization.**

Nagra Kudelski Group (SWX: KUD) – Remote, AZ

March 2018-July 2021

Group Chief Information Security Officer

Challenges: To protect a global enterprise, consisting of four independent operating units (Cybersecurity, Public Access, Digital TV, Internet of Things).

Responsibility: Responsible for the global physical and logical security of all operating entities spread across 115 locations world-wide. Oversee the IT function for the USA. Direct the software development efforts dedicated to Security by leading a dedicated team.

- **Working with the CEO of each business unit I created a multi-year security & IT strategy that enabled the business to support revenue growth while minimizing the impact on EBIT.**
- **Accountable for providing a secure environment for our Managed Security offerings that service 350 clients across the globe and have recently been listed as a leader in the Forrester Wave.**
- **Created a comprehensive cloud security model and drove successful implementation during a large multi-cloud migration.**
- **Engaged in executive level business development efforts and frequently represented the organization in media interviews, published articles and public speaking engagements.**
- **Successfully obtained ISO 27001 certification & SOC 2 certification for two business units.**
- **Responsible for ensuring our entertainment content delivery products remain secure. These OT & IoT products are utilized to deliver content securely to millions of viewers globally via cable, streaming and satellite.**
- **Currently serving as a Virtual CISO for a six-billion-dollar retailer with over 600 locations.** Created a comprehensive multi-year security strategy and obtained board approval. In year 2 of a 3-year plan, overseeing the execution enterprise wide.

Ares Management (NYSE ARES) – Los Angeles, CA

2015-March 2018

Vice President –Head of Information Risk & Cyber Security, Chief Information Security Officer

Challenges: To protect a 325-billion-dollar global enterprise. Proactively mitigating nation state level threats to the security of client and proprietary data.

Responsibility: Responsible for information security and privacy globally. Providing regular guidance to other C Level stakeholders on how to properly address our information security risks. Successfully representing Ares security management practices to clients and regulators.

- **Protected Ares investments in over 30 portfolio companies, including multiple household names, i.e. Neman Marcus, Guitar Center and 99 Cents Stores.**
- **Developed a data loss prevention and privacy strategy that provided a significant reduction in risk, including becoming GDPR compliant.**
- **Created a multi-year information security strategy to address Ares information security risks, while effectively managing our security spend. Saved Ares millions by leveraging my negotiation skills during the procurement process.**
- **Created a successful Cloud migration strategy and delivered a successful transition to multiple IAAS & SAAS solutions.**
- **Provided guidance to both Ares credit and private equity business on information technology or security related investments.**
- **Served on the firms Risk Committee, which is responsible for enterprise and financial risk management.**

Optiv Security – San Diego, CA

2011-2015

Director – Information Security, Office of the CISO

Challenges: To sell, plan, manage and direct the execution of all consulting services in an assigned region. Responsible for a multimillion-dollar book of business. Encompassing the following practices: Payment Card Compliance, Governance Risk & Compliance, Incident Management, Security Assessment (Pen Testing), Application Security and Data Security & Privacy. To support global sales goals and successfully execute pre-sales activities. To serve as a trusted advisor to Fortune 500 CISO's, CTO's & CIO's.

Responsibility: Designed and managed the delivery of large engagements to Fortune 500 clients. Provide frequent consulting to executive management and board level audiences. Represent the company in various CXO peer to peer networking events. Provide Virtual CISO services to client organizations. Create white papers, deliver webinars and perform speaking engagements.

- **Increased the professional services book of business in my region by 20%.**
- **Supporting fortune 500 client relationships working primarily with C level stakeholders, annual spend target ~\$6,000,000 in GP.**
- **Created multi-year information security and privacy strategies for global clients.**
- **Accountable for all professional services engagements in the south western US.**

ST. JUDE MEDICAL – Los Angeles, CA

2009-2011

Program Manager Product Security/Information Security Architect – IT Governance, Risk & Compliance

Challenges: To drive the introduction and adoption of security standards and best practices across global Remote Care operations and product offerings to minimize vulnerability, achieve compliance, and reduce costs. (products sold in over 100 countries)

Responsibility: Chosen to newly established role to lead and implement security strategies for company's life safety medical product portfolio. Provide leadership and framework to identify needs, resolve critical issues, and align products and infrastructure with industry best practices. Lead cross-functional teams of up to 50 comprised of technical, business, and contracted resources. Responsible for the design and implementation of all product security controls.

- **Part of an incident response team that captured key forensics that led to a \$1 billion settlement with former employee (intellectual property theft).** Created and implemented procedures for worldwide incident response and forensics investigations to support the entire Cardiac Rhythm Management Division. Oversaw team in conducting numerous investigations during tenure.
- **Managed the security due diligence for a \$350 million acquisition.** Oversaw efforts to evaluate effectiveness of security across products, processes, and systems. Developed strategy to maintain the security of unreleased product intellectual property.

KELLY SERVICES, INC. – Troy, MI

2007-2009

Data Protection Analyst III (Kelly Corporate Employee)

Challenges: To strengthen security architecture across enterprise infrastructure and systems for this leading provider of workforce solutions to clients globally.

Responsibility: Selected for new role to enhance forensics, incident response, auditing, eDiscovery, vulnerability assessment, and security architecture standards across the organization to meet evolving corporate and regulatory requirements.

- **Enhanced organization's security posture across multi-platform Windows, Linux, Cisco, and WebSphere environments** that reduced overall vulnerability and minimized internal incidents.
- **Conducted 20+ proactive forensic investigations of critical incidents** leading to the reduction of security breaches and the recovery of intellectual property. This included investigation of the theft of both physical and intellectual property.

IBM – Southfield, MI

2006-2007

IT Architect – Security & Privacy Group, Global Technology Services

Challenges: To plan, manage and execute risk assessment, security architecture, penetration testing, auditing, recovery, and physical security solutions for internal corporate and global clients.

Responsibility: Planned and led teams in analyzing fortune 500 clients systems, controls, and infrastructure; identifying risks and issues; and recommending and implementing logical and physical security solutions to achieve compliance and reduce threats.

- **Designed a disaster recovery architecture solution for a very large international financial services firm.** Led team in designing hot sites and processes to securely recover data at remote sites.
- **Architected and built physical and logical security solutions for banking and retail clients** that reduced vulnerability and enhanced the protection of data and assets.

CENTRAL TRANSPORT INTERNATIONAL – Sterling Heights, MI

2004-2006

Information Security Manager & Chief Information Security Officer

Challenges: To establish and manage a dedicated security organization for this full-service global transportation company with 160 sites world-wide.

Responsibility: Built and led team in analyzing, defining, and implementing a fully comprehensive logical and physical security strategy supporting multiple sites worldwide that drastically reduced downtime and minimized vulnerability globally. Responsible for physical and logical security worldwide.

- **Instituted security architecture and standards** across servers, firewalls, networks, and database environments; and implemented a new access control / time attendance system that enhanced physical / logical security framework.
- **Led the design and build out of a backup data center in international location** to provide full fail-over of systems and operations in case of disaster.

EDUCATION & CREDENTIALS

Master of Science in Business Information Technology, 2007

WALSH COLLEGE

Bachelor's; Concentration in Criminal Justice & Business / Political Science, 2004

THE UNIVERSITY OF MICHIGAN

Associate of Arts; Concentration in Law Enforcement, 2004

Henry Ford Community College

Certifications

Certified Information Systems Security Professional (CISSP)