Dr. Paul White

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QUALIFICATIONS SUMMARY

Results-driven, energetic professional, excited to leverage an extensive background in business processes. I hold a master's in business administration; I have highly effective operational proficiencies in Project Management, Business Analytics, Strategic Decision-making, and Operational Management. Additionally, I am a dedicated self-starter with excellent communication, interpersonal, multitasking, problem-solving, time management, and decision-making skills. Critically, I can effectively communicate across multiple levels of an organization, successfully working within the highest levels of an organization.

EDUCATION & CREDENTIALS

Doctor of Business Administration, 2025
University of Phoenix, Tempe, Arizona **GPA: 3.91**

Master of Business Administration, 2021
University of Phoenix, Tempe, Arizona | **GPA: 4.0**

Bachelor of Science in Business Management, 2020
University of Phoenix, Tempe, Arizona **| GPA: 3.72**

PROFESSIONAL EXPERIENCE

Salvation Army
Controller 2024 to present

As Controller for the Salvation Army , I have a track record of pursuing excellence and achieving results in financial management. My key responsibilities include developing and executing sound financial strategies aligned with organizational goals. I adhere strictly to financial standards and regulations (GAAP) while consistently delivering accurate and timely financial reports, including balance sheets, income statements, and cash flow statements. My strong financial analytic skills enable me to evaluate financial health, identify cost-saving opportunities, and provide valuable recommendations to senior management. I also lead the annual budgeting, promoting collaboration among department heads to establish realistic budgets and financial goals.

Independent Contractor, Gilbert AZ
Controller 2012-2024 **(references available upon request)**.

Detailed Contribution:

- Develop and implement financial strategies, plans, and budgets in alignment with the organization's objectives.

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- Monitor and analyze financial performance, providing regular reports to senior management and stakeholders.
- Forecast cash flow, revenue, and expenditure trends to support decision-making.
- Identify opportunities for cost reduction and revenue enhancement while maintaining financial stability.
- Prepare accurate and timely financial statements, including balance sheets, income, and cash flow statements.
- Ensure compliance with Generally Accepted Accounting Principles (GAAP) and relevant regulatory requirements.
- Collaborate with external auditors to facilitate annual audits and reviews, ensuring clean audit opinions.
- Conduct in-depth financial analysis to assess the company's financial health and make recommendations for improvement.
- Analyze variances between budgeted and actual results, investigate discrepancies, and propose corrective actions.
- Lead the annual budgeting process, working closely with department heads to develop realistic budgets and financial targets.
- Monitor budget performance and provide regular updates to management, recommending adjustments as needed.
- Create rolling forecasts to adapt to changing business conditions and support long-term planning.
- Implement internal controls and financial policies to mitigate risk and safeguard company assets.
- Manage and mentor a team of finance professionals, including accountants, financial analysts, and clerical staff.
- Foster a culture of collaboration, accountability, and continuous improvement within the finance department.
- Oversee the selection and implementation of financial software and systems to streamline processes and improve efficiency.

Messer Law Group (Mortgage Revisions Department), Phoenix AZ
Sales and Operations Manager 2009 – 2011 **(references available upon request)**

Managed the overall business operations and was accountable for organizational efficiency and operational protocol. Specific tasks included interviewing, selection, and hiring; training new and existing employees; planning, assigning, and directing work; authoring and discussing employee performance appraisals; addressing employee performance and corrective action plans; and employee motivation and rewards. Personally hired and trained 50 individuals in front and back-office capacities, assisted in organizing the company’s budget in collaboration with the owner, Mr. Messer, and improved operational systems and organizational principles in data conductivity.

Detailed Contribution:

- Heavily impacted all operational recommendations, strategic planning, and organization assessments.
- Forecast requirements; prepared an annual budget; scheduled expenditures; analyzed variances; initiating corrective actions.

Key Mortgage, Phoenix Arizona
Mortgage Banking Professional 2006– 2009 **(references available upon request)**

Led full cycle of mortgage loans by monitoring collection, verification, and preparation of mortgage loan documentation, and scheduling and completing mortgage loan closing. Approved mortgage loans by examining application and supporting documentation, evaluating creditworthiness of clients, and calculating repayment risk. Demonstrated the knowledge of multiple home loan products to the customers by utilizing exceptional communication and interpersonal skills. Secured home purchase loans and refinanced buyers and owners.

Detailed Contributions:

- Attracted new mortgage loan applications by developing relationships within the community and making sales calls to prospective customers.
- Delivered impeccable customer service by tracking and resolving problems, handling complaints, and answering queries courteously.

AWARDS & HONORS

Four Time Presidents List Recipient

Member of the Delta Mu Delta Honor Society

Member of the National Society of Leadership and Success